

# Aviat Networks HIGH-CAPACITY, LOW TCO WIRELESS TRANSPORT FOR WISPS

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## WISPAU

Wireless Internet  
Service Provider  
Association of Australia

# Capacity, Reliability and Simplicity with lower TCO...



## Radio

More Capacity  
Longer Distances  
Industrial Applications  
Private LTE/5G Access



## Routing

Resilient IP/MPLS  
Routing to the Edge



## Software

Automation for  
Simplicity & Network  
Reliability

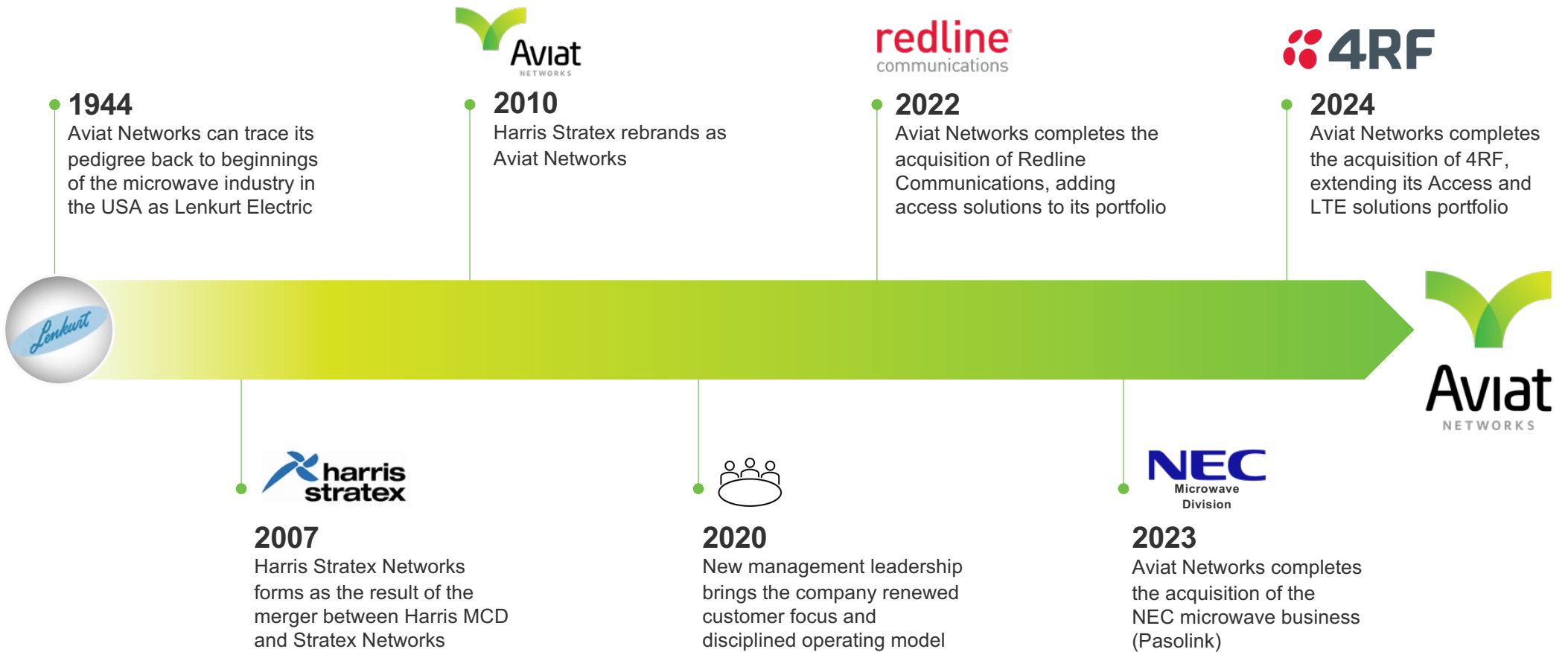


## Supply Chain

Online Design and  
Ordering  
Faster Deliveries  
Minimized Inventory

Aviat has an innovative portfolio with a focus on lowest TCO for 5G,  
Private Networks, and Rural Broadband

# Over 80 Years of Expertise

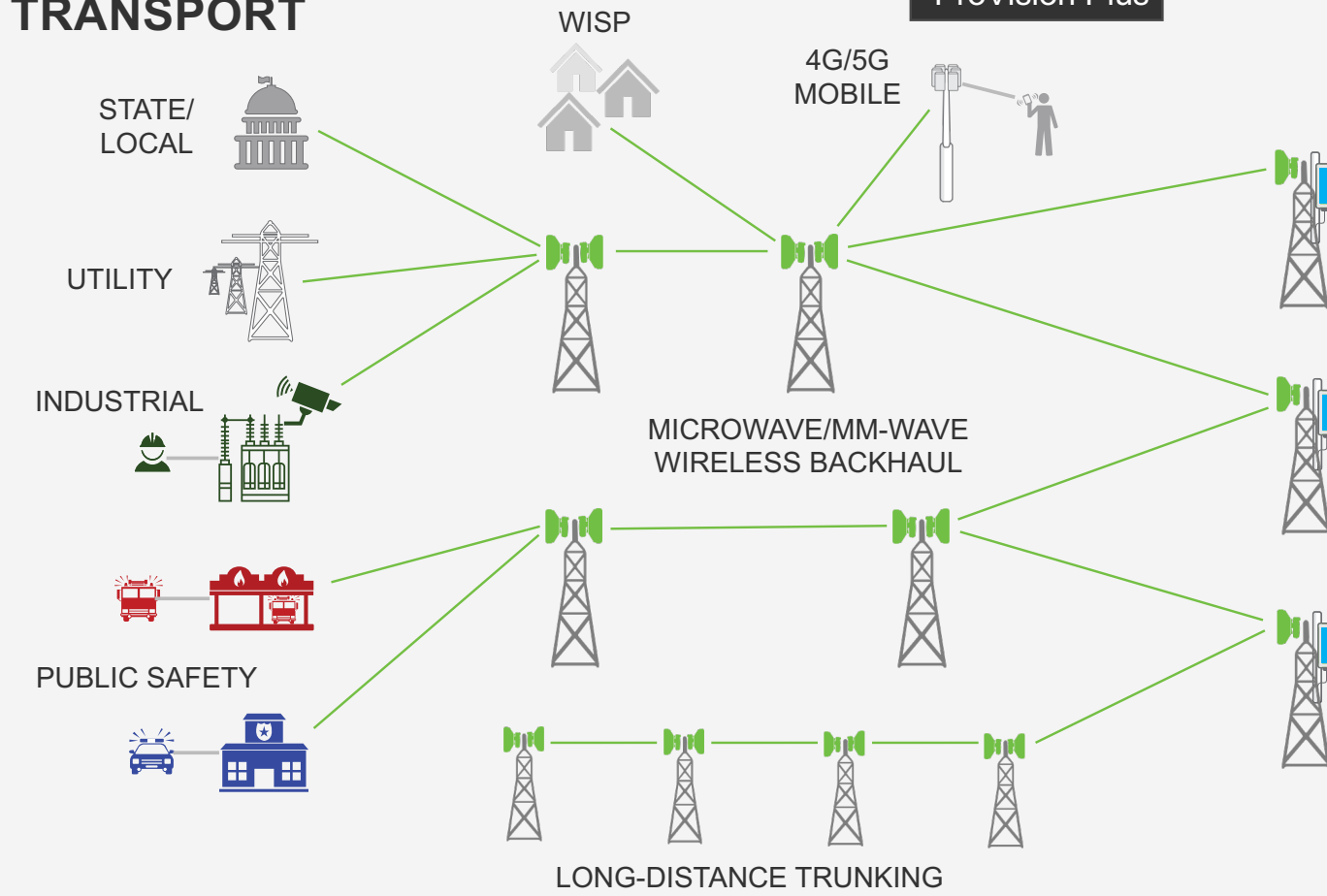


*A Long History of Wireless Leadership driven by new Leadership and Consistent Execution*

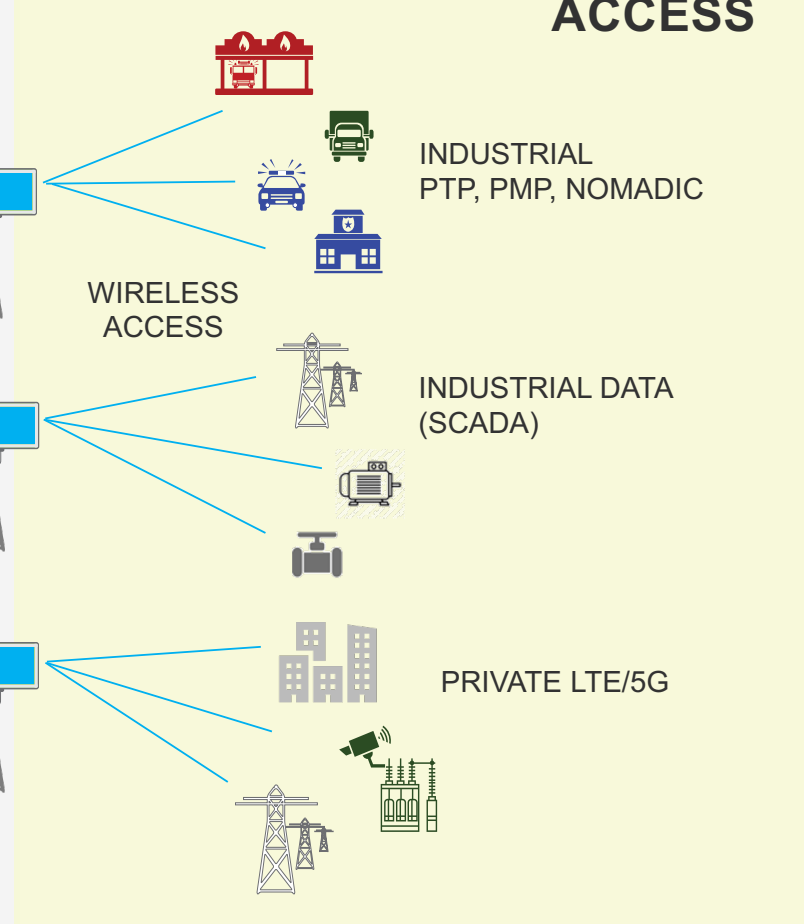
# Wireless Solutions for Transport and Access Networks



## TRANSPORT



## ACCESS

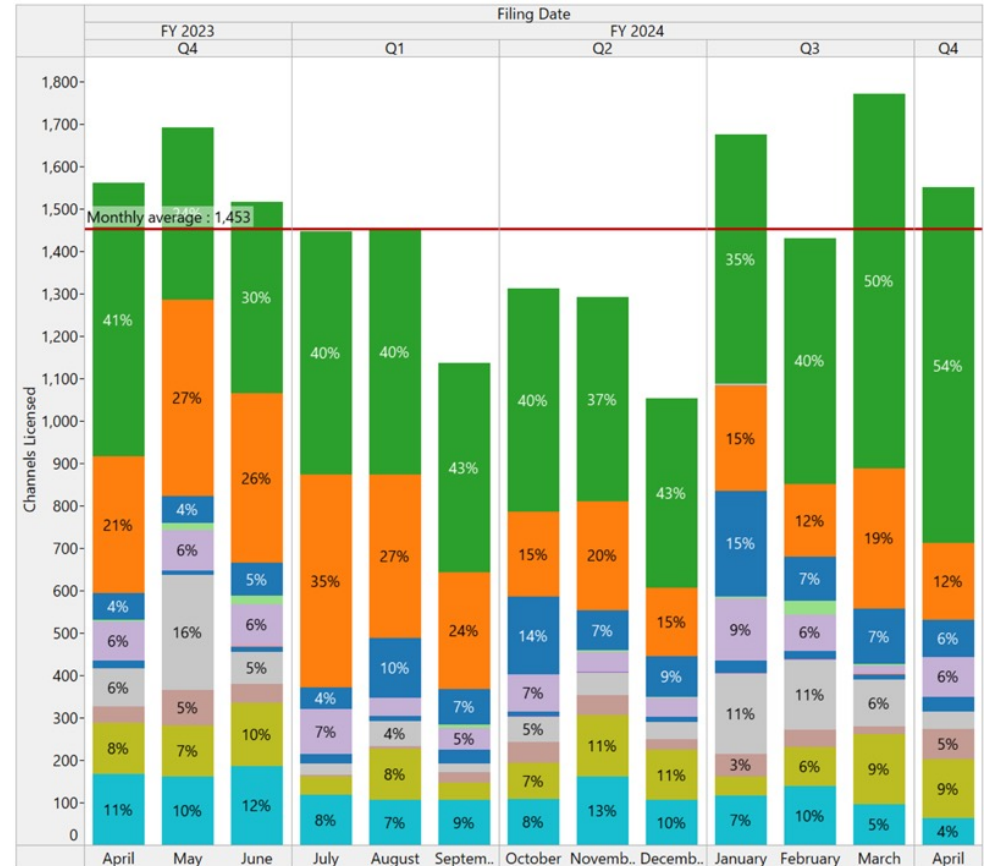




# Aviat WISP Credentials



- Aviat is the largest provider of microwave, E-Band and Multi-Band solutions to the USA - largest WISP market in the world
- WTM 4000 is the highest selling product in this market segment



*Aviat knows and understands the WISP Market*

# Microwave, Routing and Access Portfolio Under Common Software Suite



## Health Assurance (HAS)

Detailed reports on network issues  
Reduces downtime



## ProVision Plus Network/Element Management

Simplifies network management  
Easy trouble shooting with multi-layer visualization



## Frequency Assurance (FAS)

Monitors and reports Interference  
Protects against WiFi-6E



## Split-Mount Systems iPasolink VR

- 6 to 38GHz freq. band
- Sub-band free ODU options
- Modular and scalable indoor units
- Standard and High-Power ODU options
- No single point of failure options

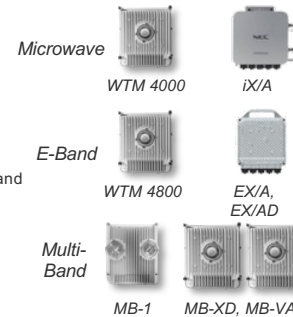
**Markets:** Mobile Service Providers, Utilities, Public Safety, Oil & Gas, Mining, Transportation



## All-Outdoor Systems WTM 4000, EX/A, EX/AD

- Microwave, E-Band, Multi-Band
- Single, Dual Channel
- Full IP/ MPLS Capabilities
- Unique Multi-Band Extended Distance and Vendor Agnostic options
- 25GbE connectivity

**Markets:** Mobile Service Providers, WISPs, Utilities, Public Safety, Oil & Gas, Mining, Transportation



## Private LTE/5G RDL 6000 Aprisa LTE/5G Aviat Core

- Base station, LTE/5G routers and EPC Core
- Power of a Macro in Small Cell footprint
- Low power consumption
- Scalable EPC
- Ruggedized, secure cellular routers

**Markets:** Utilities, Public Safety, Oil & Gas, Mining, Transportation



## Trunking Systems STR 4500, OBC2, 7000iP TRP

- Split Mount, All-Indoor, and All-Outdoor Trunking Systems
- Up to 20 channels with diversity
- 10 Gbps connectivity
- Flexible aggregation options

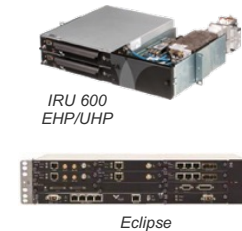
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## Indoor/Hybrid Radio Eclipse IRU600, ODU600

- Ultra-High Tx Power, +37dBm
- Compact/expandable antenna branching
- Tough, Durable and Dependable
- Comprehensive native TDM features
- Strong Security (FIPS)

**Markets:** Utilities, Public Safety, Oil & Gas, Mining, Transportation



## Microwave Routers CTR8000 Series



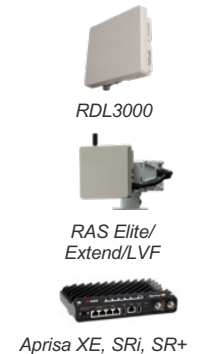
CTR 8740  
CTR 8780

**Markets:** Mobile Service Providers, WISPs, Utilities, Public Safety, Oil & Gas, Mining, Transportation

## Industrial Access Narrowband PTP, PTMP and Nomadic Solutions

- PTP, PTMP licensed and unlicensed
- UHF, VHF, 220MHz - 5.8GHz
- Hardened and secure
- Innovative nomadic, self align offering
- ATEX/Hazloc options

**Markets:** Utilities, Public Safety, Oil & Gas, Mining, Transportation, Smart Cities



## Wireless Transport

## Wireless Access

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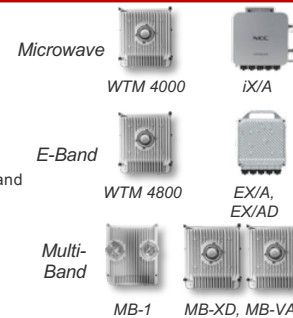
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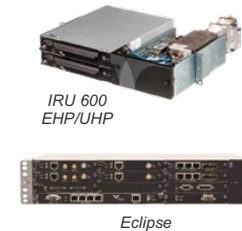
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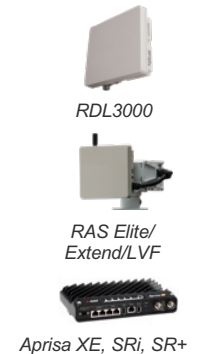
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## Wireless Transport

## Wireless Access

# AVIAT NETWORKS WIRELESS TRANSPORT SOLUTIONS

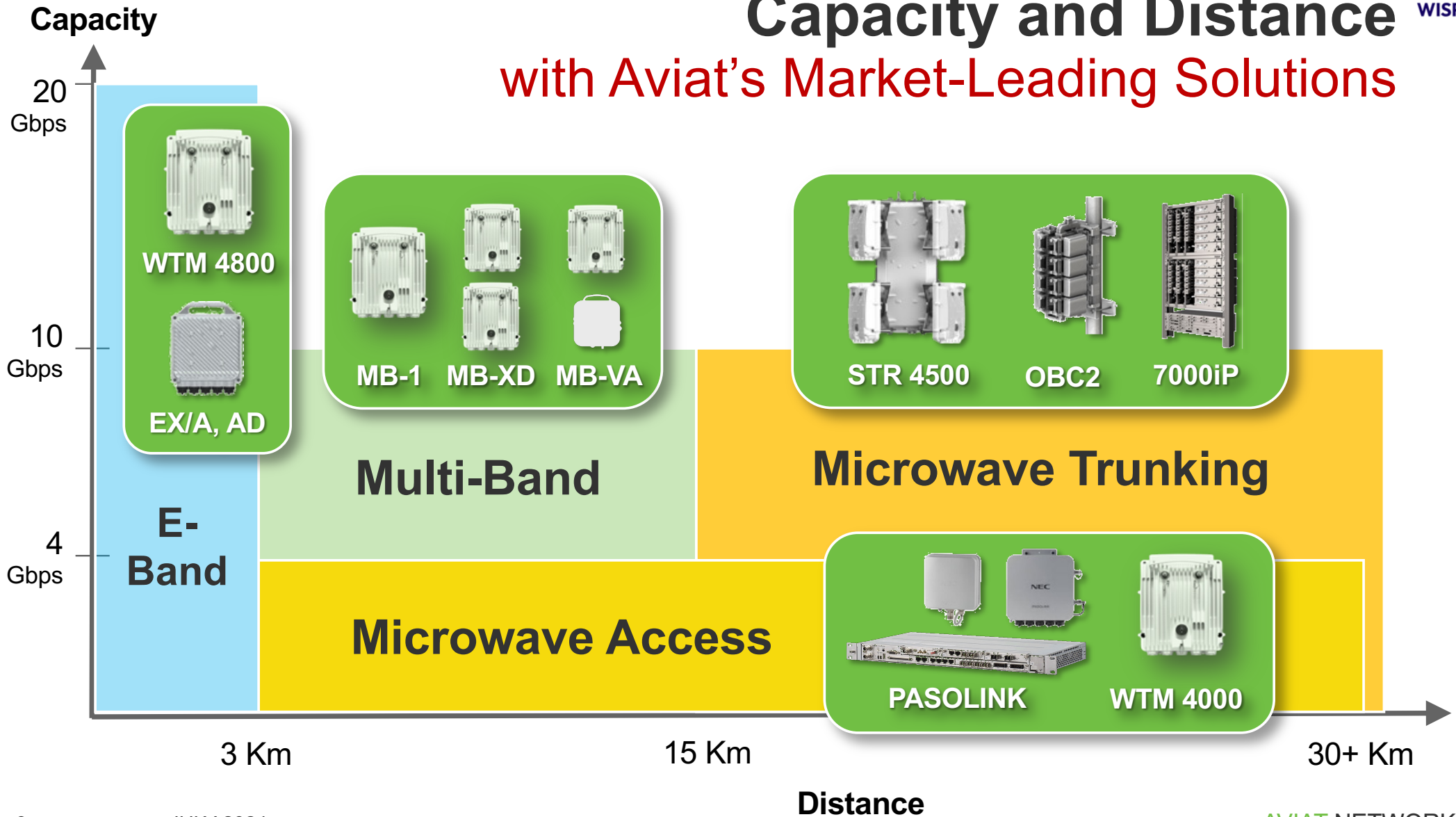
## *Contents:*

1. WTM 4000 All-Outdoor Platform
2. WTM 4800 E-Band
3. Multi-Band
4. Extended Distance Multi-Band
5. Multi-Band Vendor Agnostic
6. Premises and Cloud-based Software Tools
7. Local Presence and Support





# Capacity and Distance with Aviat's Market-Leading Solutions



# WTM 4000

- Single 5-80 GHz all-outdoor platform
- Dual Transceiver
- Multi-channel, multi-band
- CE, IP/MPLS and SDN enabled



# WTM 4000

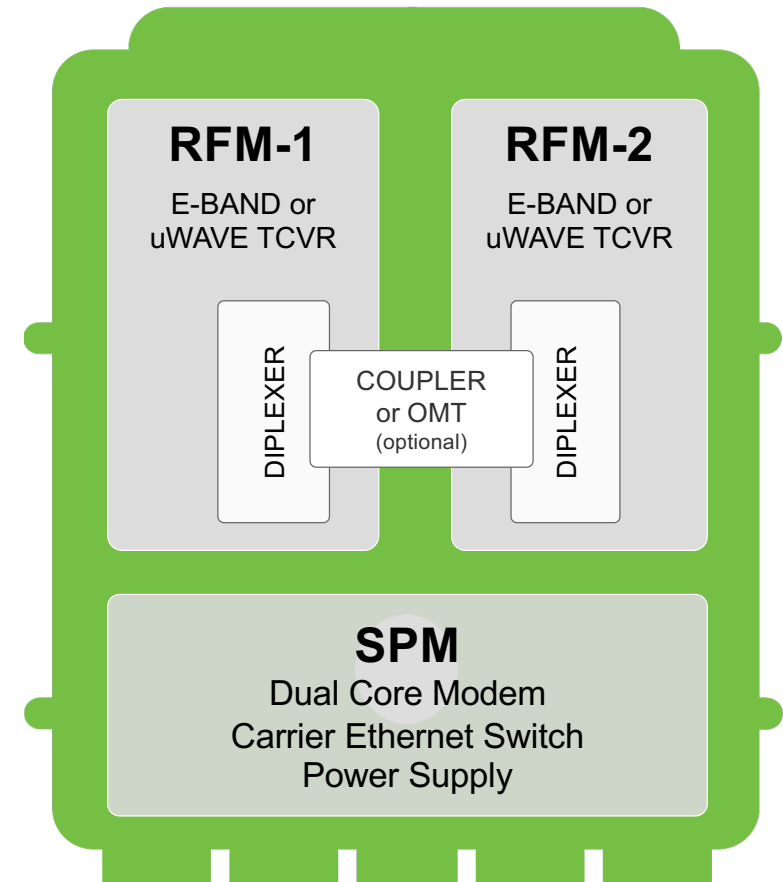
*All-Outdoor transport designed for 5G*

- Microwave, E-Band and Multi-Band in a single common platform
- Unique modular, dual-transceiver design
- Carrier Aggregation (A2C+)
- Unique Single-Box Multi-Band solution
- Leading System Gain performance
- Integrated Space Diversity option
- Built-in Carrier Ethernet, IP/MPLS and SDN
- Quad-core option in development



# Modular, Multi-Channel, Multi-Band architecture

- Dual-Transceiver 5 to 80 GHz design:
  - Single channel, single frequency band
  - Dual channel, single frequency band
  - Dual channel, multi-band
  - Any mix of bands can be supported
- Optional integrated Coupler or OMT





# WTM 4000 The Leading All-Outdoor 5G Platform



**WTM 4880**

**WTM 4800**

**WTM 4800**

**WTM 4100**

**WTM 4200**

**WTM 4400\***

**WTM 4500**

Dual Channel

Single Channel

Three Channel

Single/Dual Channel

Dual Channel

Quad Channel

Single Channel

***E-Band***

80 GHz

**Urban**

***Multi-Band***

11/13/15/18/23  
+80 GHz

**Sub-Urban**

***Microwave***

5 to 42 GHz

**Sub-Urban**

***Microwave***

5 to 11 GHz

**Rural**

\* WTM 4400 is in development with planned availability in CY2025

# WTM 4000 All-Outdoor Microwave

## WTM 4100

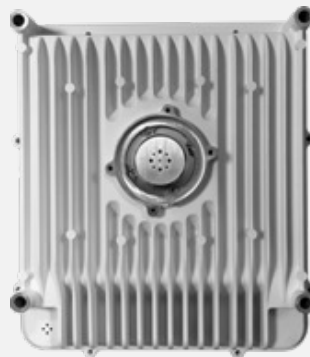
SINGLE-TRANCEIVER



- 5-42 GHz
- Single-Channel (1+0)
- Dual-Channel (2+0) with A2C+
- Up to 1.2 Gbps per channel
- Up to 5 Gbps with 4+0

## WTM 4200

DUAL-TRANCEIVER



- 5-42 GHz
- Dual-Channel (2+0)
- Up to 2.5 Gbps
- Single- or Dual-Polarization with built-in Coupler/OMT
- Up to 5 Gbps with 4x4 LOS MIMO

## WTM 4500

DUAL-TRANCEIVER



- 5-11 GHz
- Single-Channel (1+0)
- Up to 1.2 Gbps per channel
- Integrated Space Diversity Receiver

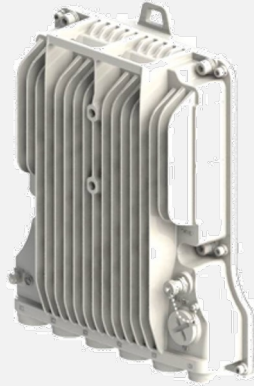
# WTM 4000 compared to other AOD radios

## WTM 4000



- ✓ E-Band and Multi-Band on same platform architecture
- ✓ A2C+ capacity doubling
- ✓ Internal coupler/OMT
- ✓ Simple installation
- ✓ Smallest and lightest dual-transceiver solution

## Ceragon IP-50C



- ✗ E-Band on different platform
- ✗ Needs two boxes for Multi-Band
- ✗ No CA/A2C support
- ✗ External coupler/OMT, external diplexers (6-11 GHz)
- ✗ Max 2KQAM for  $\geq 80\text{MHz}$  and  $\geq 23\text{GHz}$
- ✗ No high system gain support

## SIAE ALFOplus2

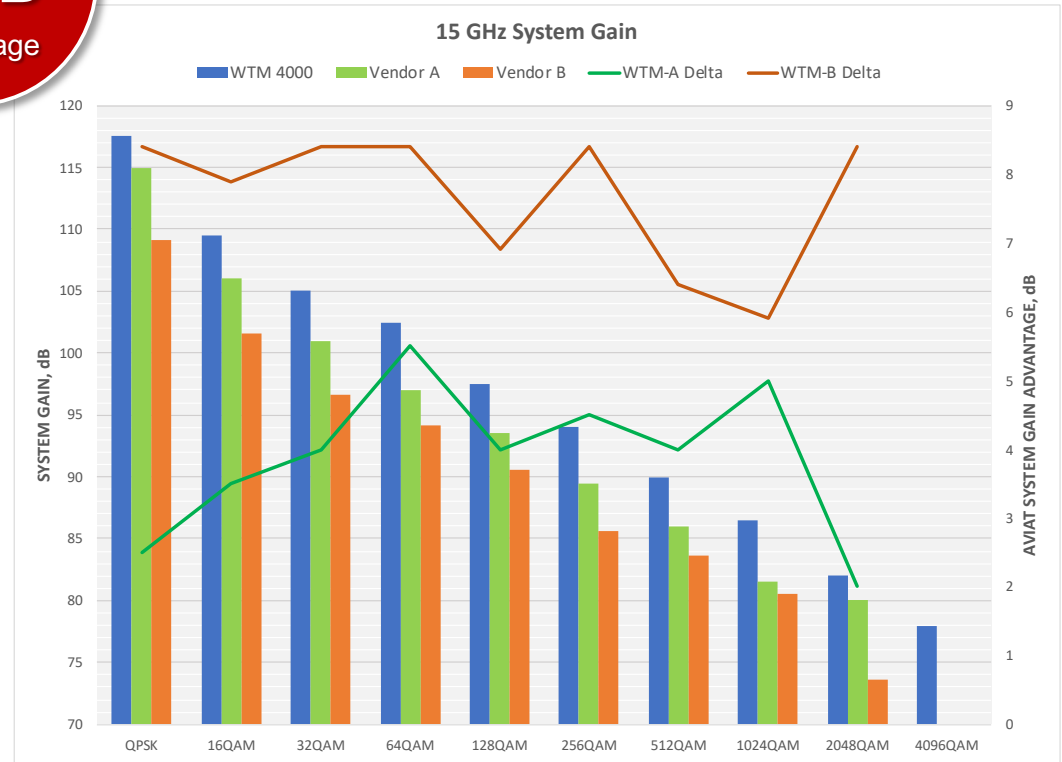
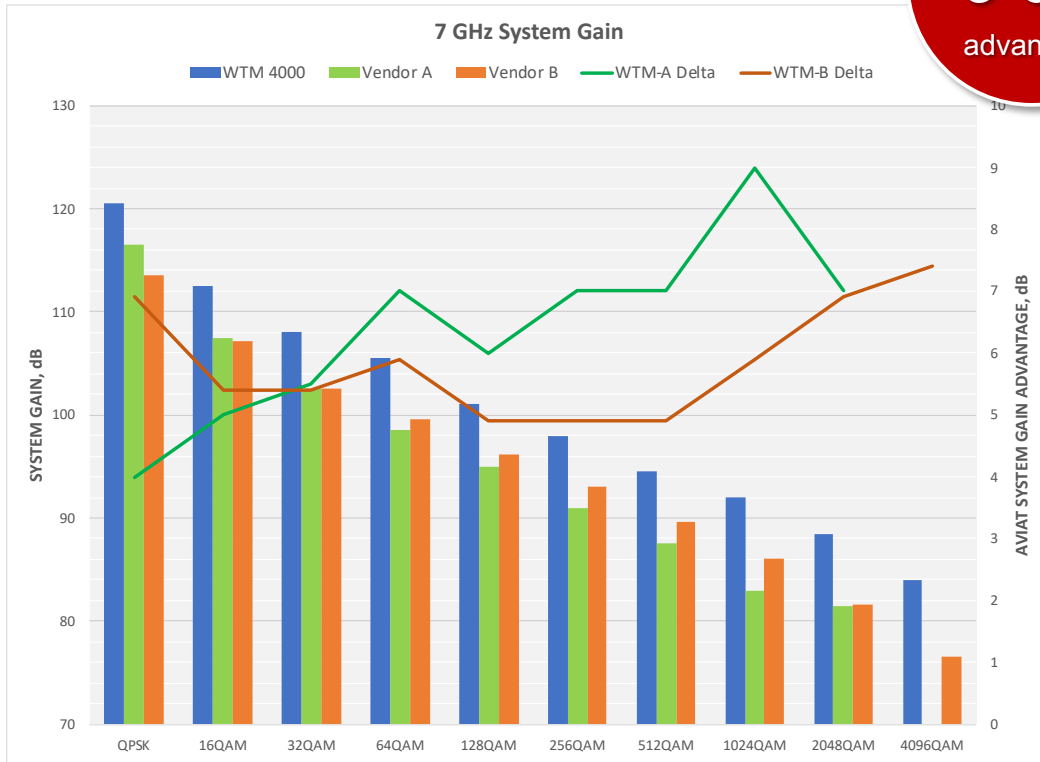


- ✗ E-Band on different platform
- ✗ Needs two boxes for Multi-Band
- ✗ No CA/A2C support
- ✗ No high system gain support
- ✗ Large and heavy

***WTM 4000 supports All-Outdoor MW/EB/MB in a single design***

# Higher System Gain

up to  
**9 dB**  
advantage

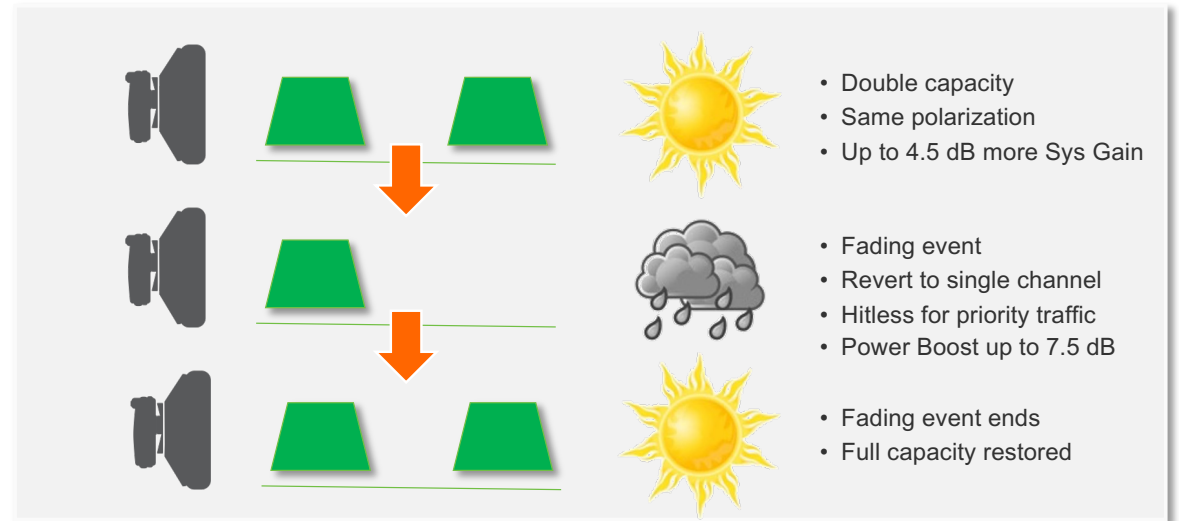
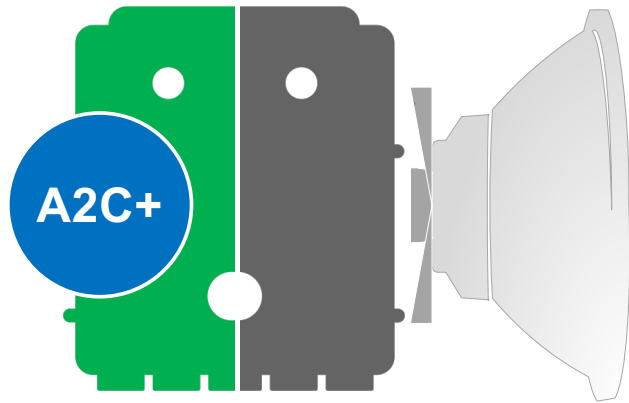


**WTM 4000 System Gain outperforms most other radios in its Class**



# WTM 4000 A2C+/CA

## Adaptive Dual-Channel, Single Transceiver

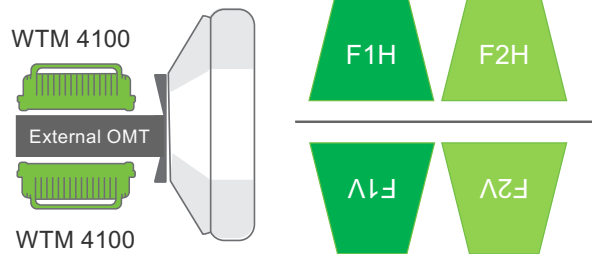


- A2C+ software enables a second RF channel on a single transceiver
- Adaptive – reverts to single channel with Power Boost (up to 7.5 dB) during fading event

***Double capacity with same HW, better adaptive performance***

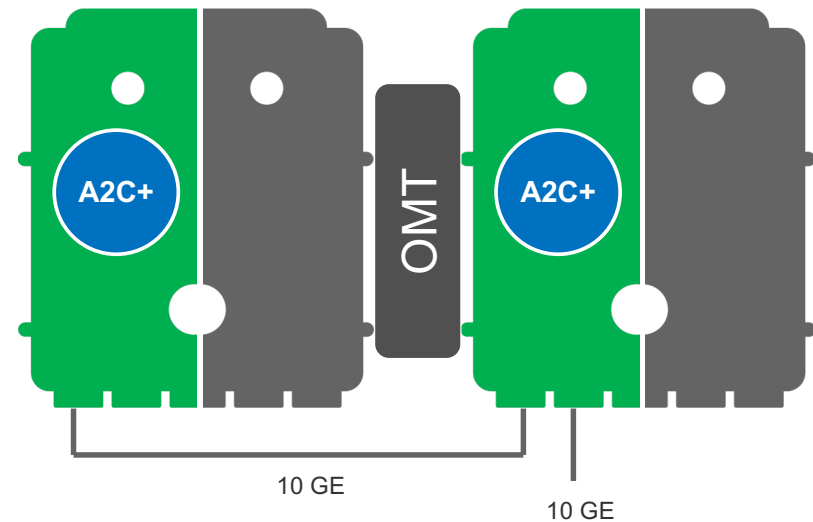
# WTM 4100 4+0

2x Dual-Channel, Single Transceiver, up to 5.0 Gbps



## 4+0, 2x WTM 4100 with A2C

- 4x channels: 7, 14, 28, 40, 56, 80 or 112 MHz
- QPSK to 4096QAM
- Single or Dual Polarization, optional XPIC
- External OMT, No Couplers



*Up to 5 dB more System Gain for 4+0 compared to competing solutions*

# Aviat market leading E-BAND/MULTI-BAND



## WTM 4800

SINGLE-CHANNEL  
E-BAND



- E-Band 80 GHz
- 1+0 configuration
- Up to 10 Gbit/s

## WTM 4880


DUAL-CHANNEL  
E-BAND



- E-Band 80 GHz
- 2+0 with XPIC
- Up to 20 Gbit/s
- Integrated OMT
- Unique single box

## WTM 4800

ONE-BOX  
MULTI-BAND



A2C+

- E-Band + Microwave
- 2+0, or 3+0 with A2C+
- Up to 10 Gbit/s
- Unique single box

## MB-XD

MULTI-BAND  
EXTENDED  
DISTANCE

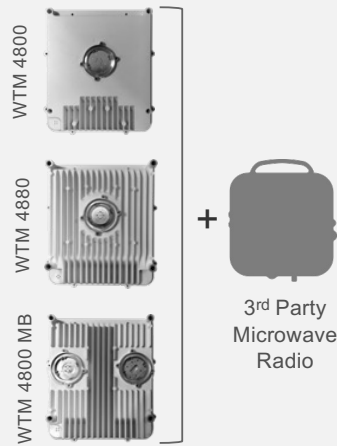


WTM 4880      WTM 4200

- E-Band + Microwave
- 3+0 or 4+0
- Up to 22.5 Gbit/s
- Unique two box

## MB-VA

MULTI-BAND  
VENDOR AGNOSTIC



WTM 4800  
WTM 4880  
WTM 4800 MB

+ 3<sup>rd</sup> Party Microwave Radio

- E-Band + 3<sup>rd</sup> Party Microwave
- 2+0, 3+0 or 4+0
- Up to 10 Gbit/s
- Unique two box

# Capacity and Distance & Technology

Deployment type	Urban	Sub-Urban & Rural	Rural
<i>Link Distance</i>	< 3 km	< 10 km	10 km+
<i>Links Distribution %</i>	40%	40%	20%
<i>Predominant Backhaul Technology (2027)</i>	E-Band (W & D Band future)	??	Microwave
<i>Capacity</i>	Up to 20 Gbps		Up to 10 Gbps

**Main Challenge:**

How to  
extend these  
capacities

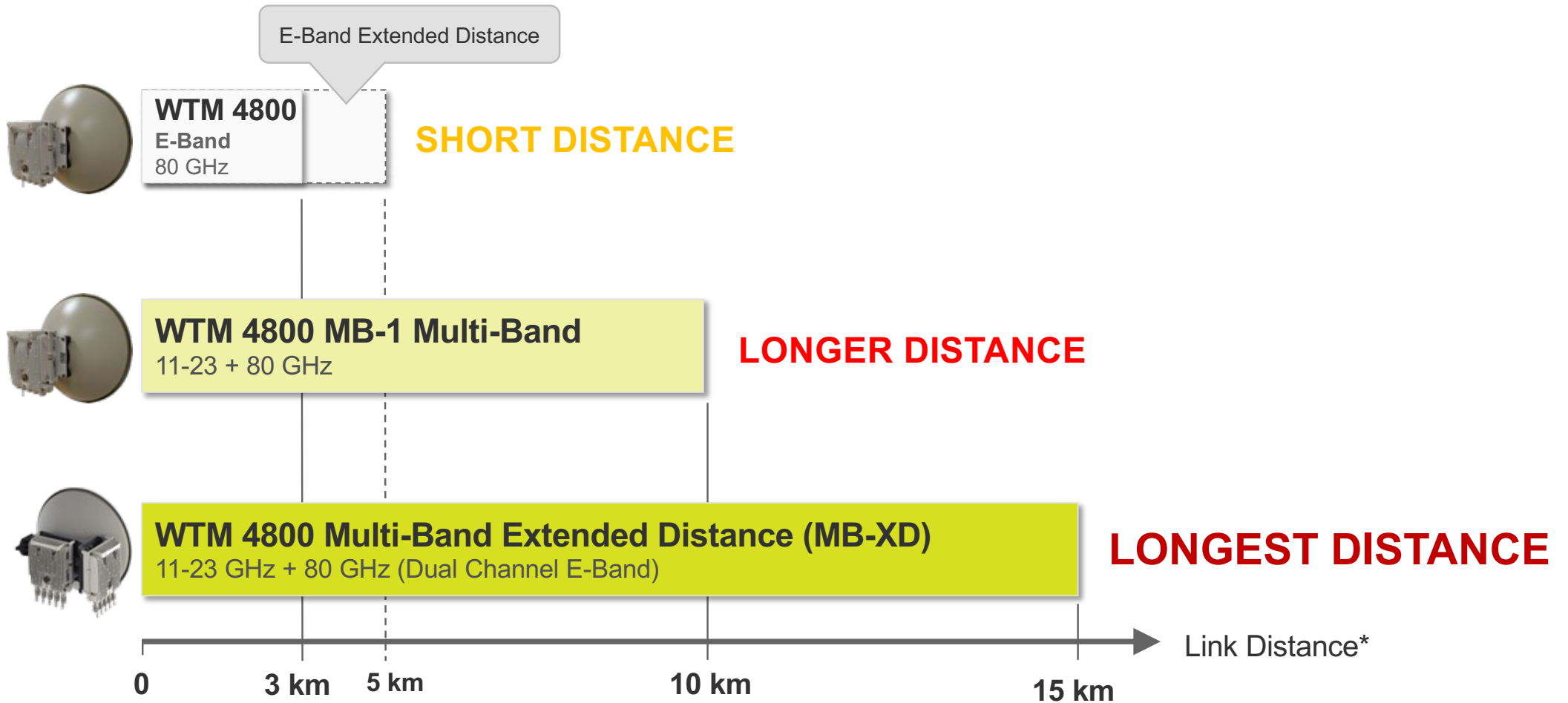


To these  
Longer  
Distance Links

*Most industry investment is to address high-capacity needs for 2 to 10 km range*



# Extending 10 Gbps Links with Aviat Multi-Band

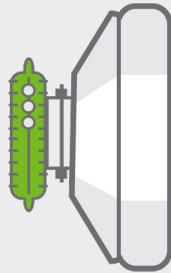


\*Dependent on geographic/rain region and Availability target

# Multi-Band

Band Carrier Aggregation (BCA) for Higher Link Capacities and Longer Reach

## Low Band



- Longer links
- Narrow channels
- Lower capacity
- Higher congestion
- Lower Spectrum Fees

## High Band



- Shorter links
- Wider channels
- Higher capacity
- Less congestion
- Lower Spectrum Fees

## Multi-Band

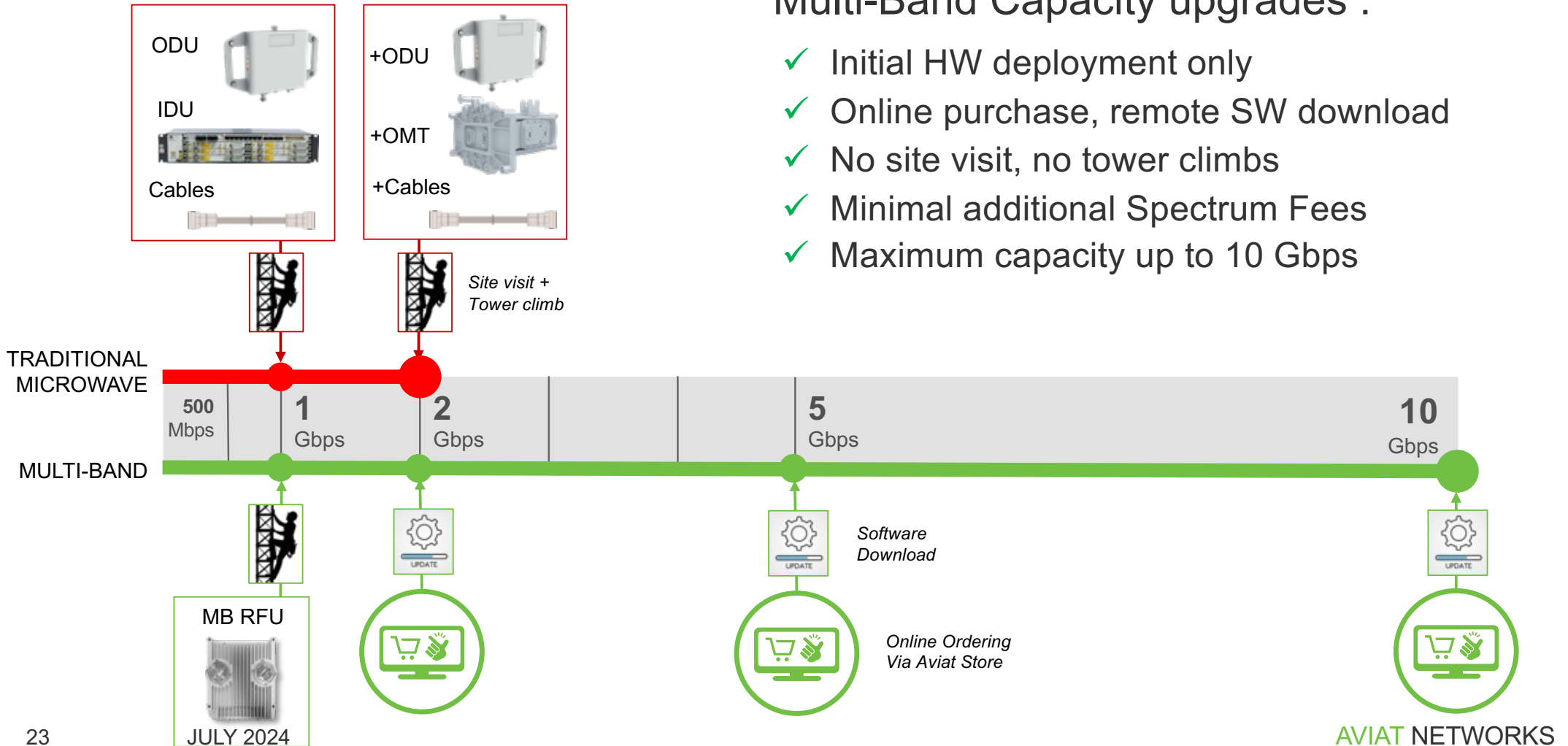


Availability

Capacity

# Effortless Capacity Upgrades

## Traditional Microwave vs Multi-Band



### Multi-Band Capacity upgrades :

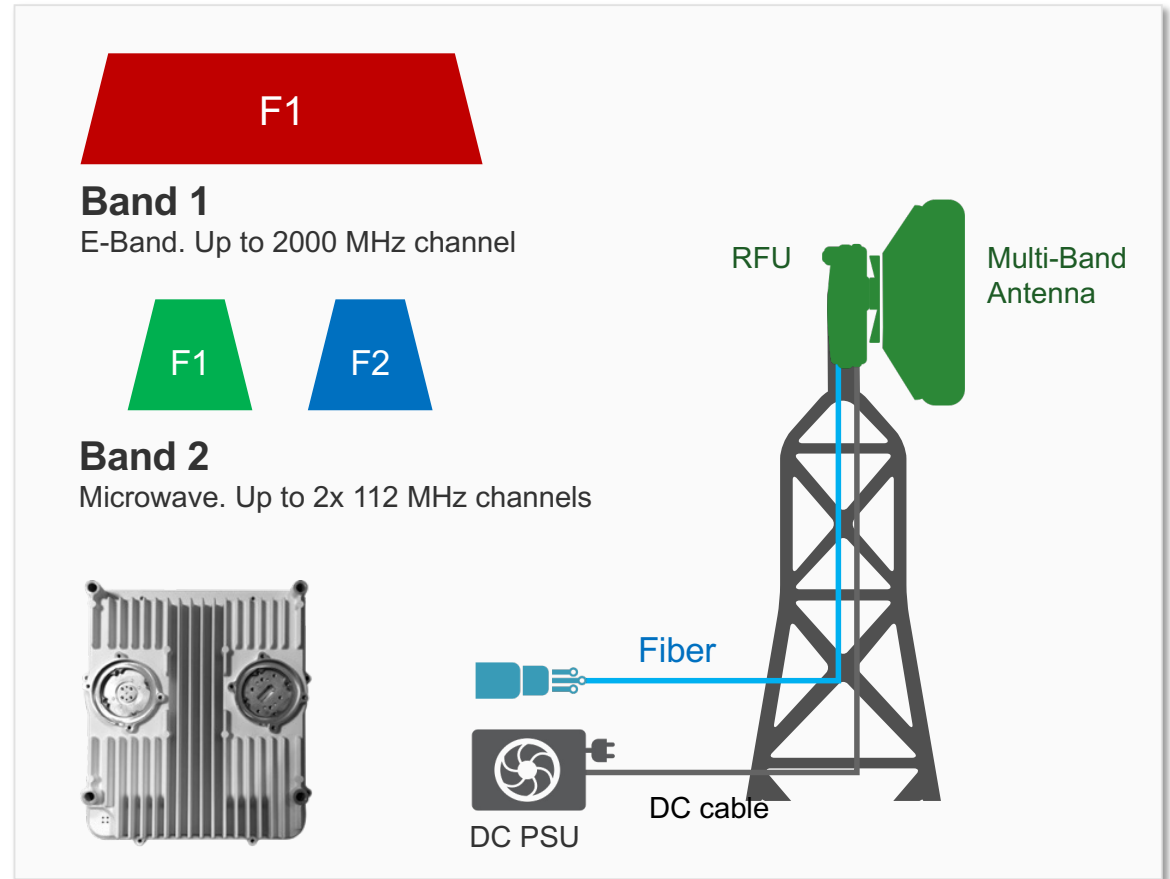
- ✓ Initial HW deployment only
- ✓ Online purchase, remote SW download
- ✓ No site visit, no tower climbs
- ✓ Minimal additional Spectrum Fees
- ✓ Maximum capacity up to 10 Gbps

# WTM 4800 MB1 Multi-Band

Up to 10 Gbps in a single compact radio



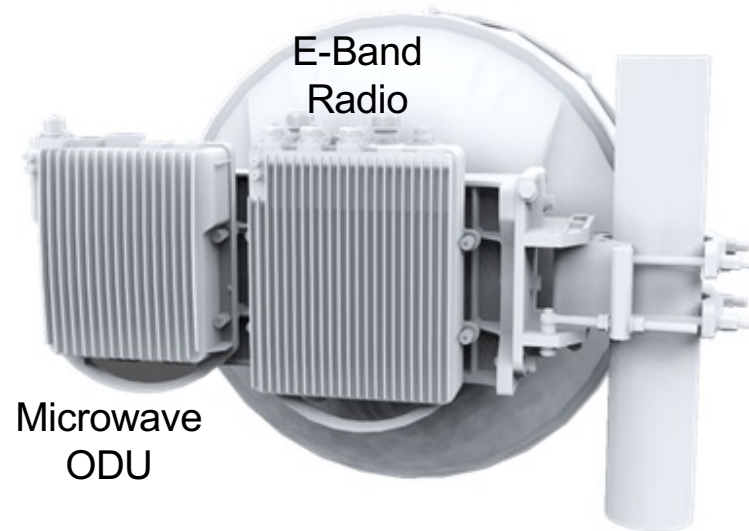
- One box to order, ship and install
- All-outdoor, no IDU required
- All software capacity upgrade
- E-Band + 11/13/15/18/23 GHz
- Single antenna, direct mount
- Lower tower and site costs
- Integrated Design tool



*Much more Capacity and Lower TCO than Traditional Microwave*

# Comparing Multi-Band Solutions

## Multi-Box Multi-Band



## Aviat One-Box Multi-Band





# WTM 4800 MB-XD

Up to 10 Gbps, over 10 Km or more\*

- Unique two-box, all-outdoor architecture
  - Dual-channel E-Band in one box
  - Single, dual or quad\*\* channel Microwave in one box
- Integrated L1-LA traffic aggregation
- No indoor unit required
- Single antenna – 80 + 11/13/15/18/23 GHz
- Dual antenna – 80 GHz + other bands
- Simple, low power consumption



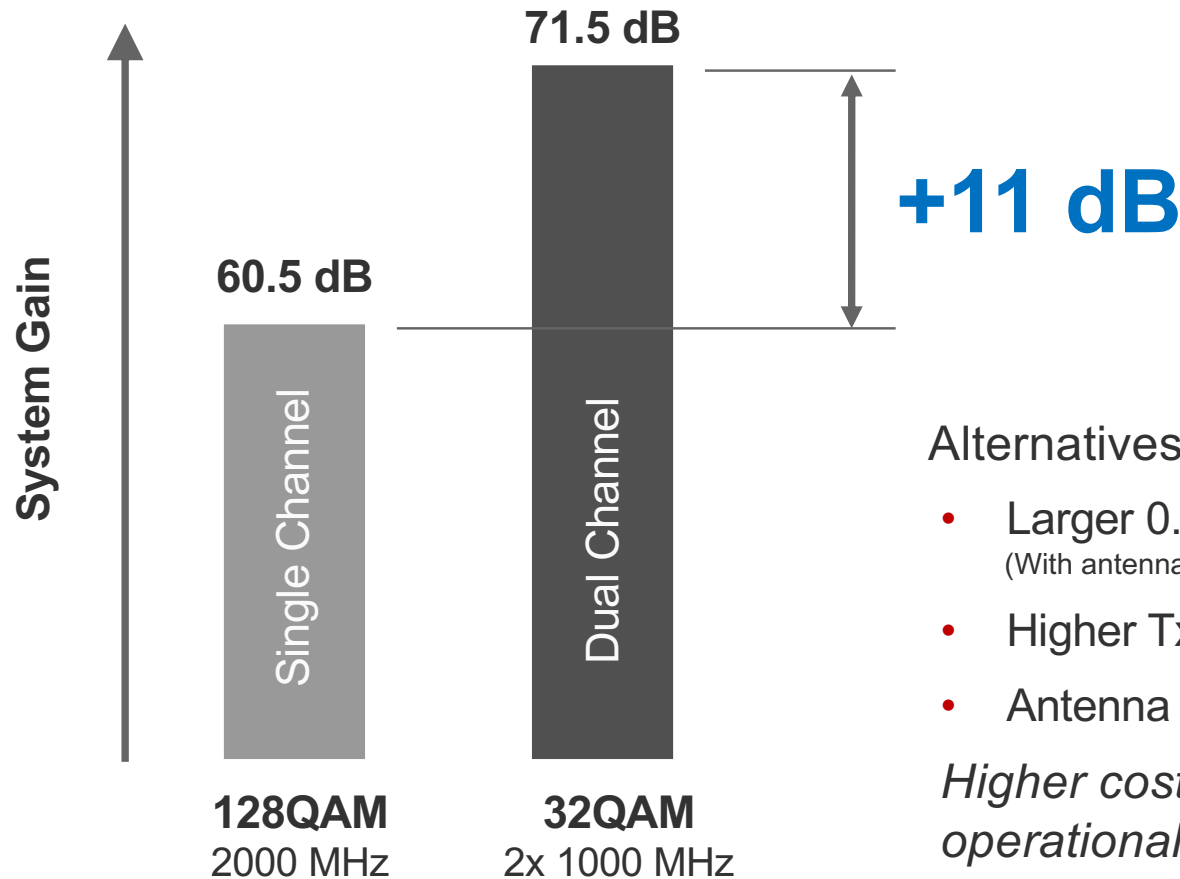
***More Capacity over Longer Distances***

\* Distance range is for indication only. Actual link distance will be subject to path design, rain region, capacity and availability targets.

\*\* WTM 4400 Quad Channel radio is Roadmap.

# MB-XD E-Band System Gain advantage

Dual-Channel allows lower modulations for longer links



Alternatives for higher system gain:

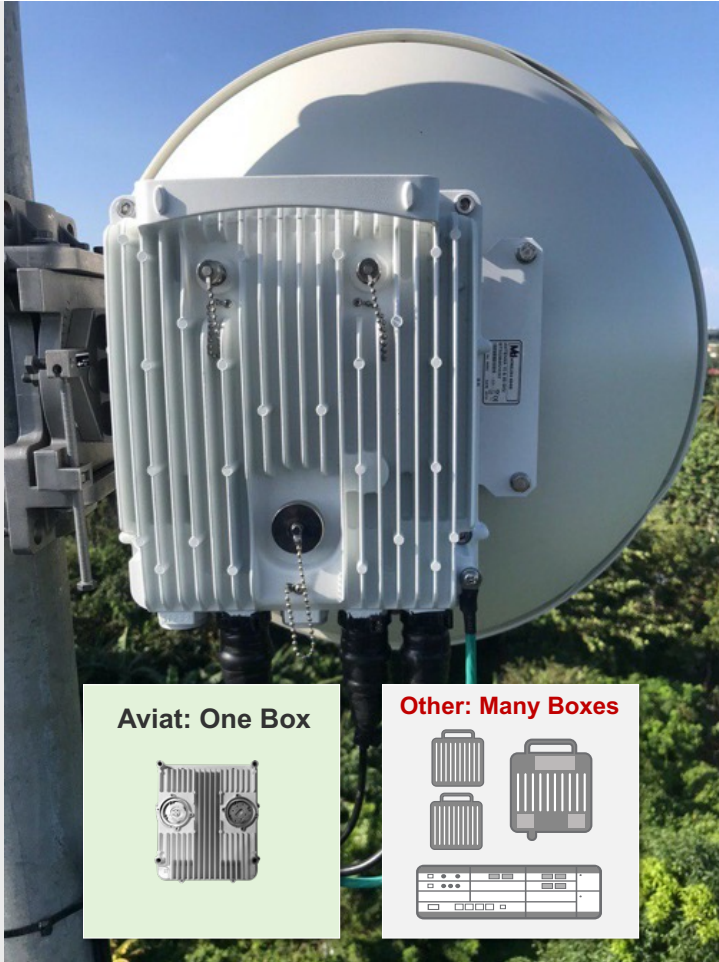
- Larger 0.9m antenna: 6 dB  
(With antenna steering mechanism)
- Higher Tx power: 3 dB
- Antenna + HPA: 9 dB

*Higher cost, additional complexity, operational issues*

# Aviat Multi-Band

Unique one and two-box solutions for high-capacity 5G Transport

MB1



**Aviat: One Box**



**Other: Many Boxes**



MB-XD



**Aviat: Two Boxes**



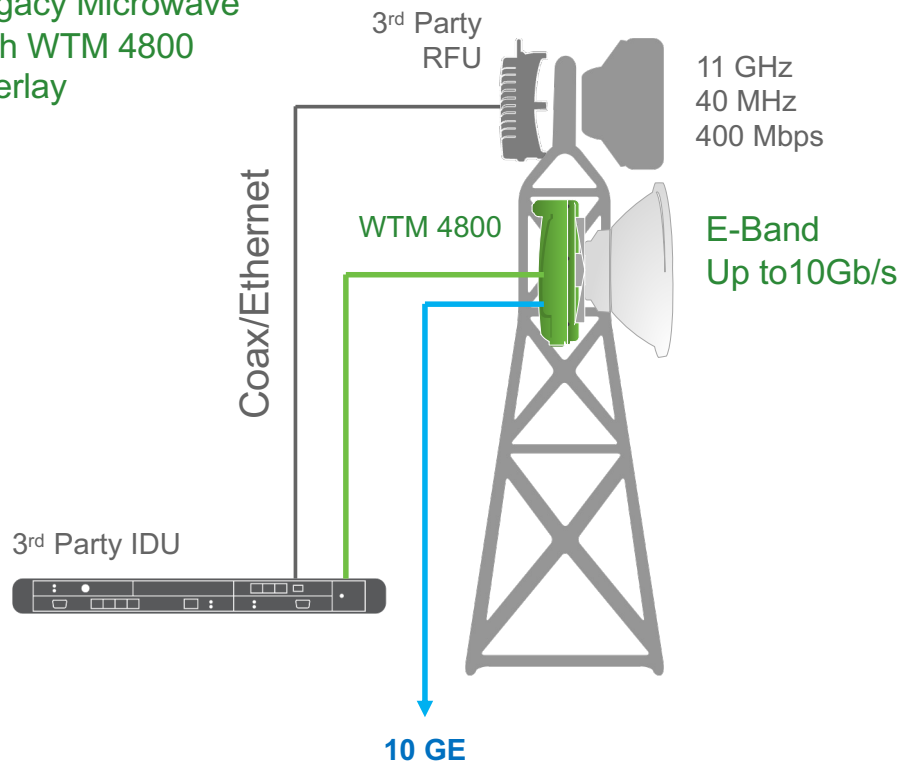
**Other: Many Boxes**



# Vendor Agnostic Multi-Band

## Aviat MB-VA

Legacy Microwave  
with WTM 4800  
overlay



- High-capacity WTM 4800 E-Band (80 GHz) overlay to existing 3<sup>rd</sup> Party MW link
- Supports software scalable capacity up to 10 Gbps (MW+EB)
- L1LA combines traffic from both links onto single 10 GE interface
- Hitless support for MW traffic in the event of EB link outage
- WTM performs QoS, Scheduling and Shaping, Policing and Storm Control
- Separate E-Band antenna or single Multi-Band antenna (2ft)
- Optional Aviat WTM 4800 Multi-Band or MB-XD overlay

**Microwave Multi-Band extends capacity for existing lower-capacity microwave bands**

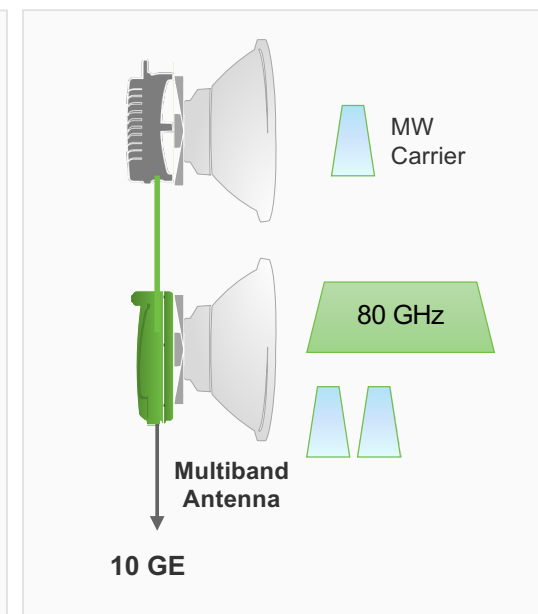
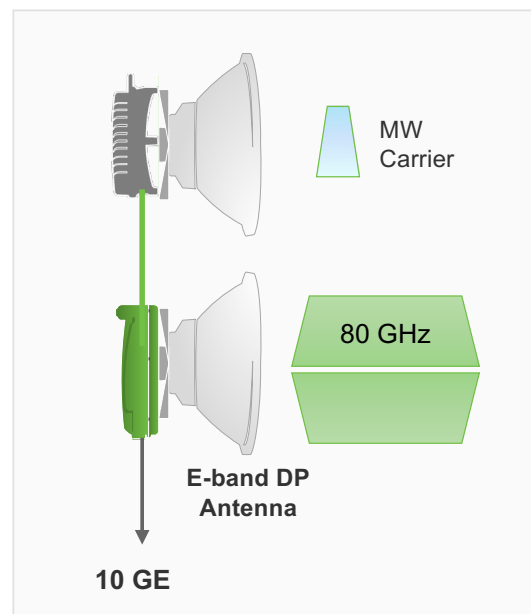
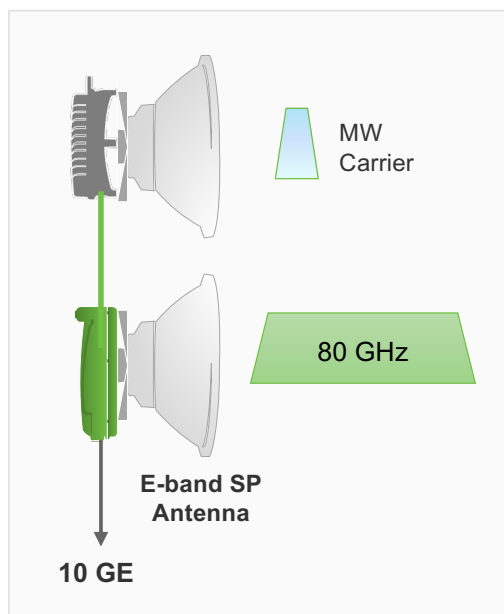
# Multi-Band-VA Overlay Options

## EXISTING

3<sup>rd</sup> Party  
Eg: 11 GHz

## NEW

WTM 4800  
E-Band Radio  
Multi-Band Radio



	MB Overlay	MB Overlay XD	Tri-band Overlay
<i>Aviat Radio</i>	WTM 4800	WTM 4880	WTM 4811/13/15/18/23
<i>Max aggregate capacity</i>	10 Gbps	10 Gbps	10 Gbps
<i>Overlay Carriers</i>	1x E-band, up to 2 GHz	2x E-band, up to 1 GHz	1x E-band, up to 2 GHz 2x MW (11, 13, 15, 18, 23 GHz)
<i>Application</i>	Capacity boost over medium distance	Capacity boost over long distance	Capacity boost over long distance with improved availability



# Aviat Premises and Cloud-Based Software Tools



## DESIGN

Link Planning & Design



- Design Microwave, E-Band and Multi-Band links in the cloud
- 3rd party product support
- Advanced features, eg: MIMO
- Equipment look-up database
- Free to use



## STORE

Online Ordering with Fast Delivery



- Fast and easy online ordering
- BoM creation, including radios, antennas, licenses and accessories
- Fast delivery from stock
- Order tracking



## PROVISION+

Element Management



- Single pane of glass for all Aviat Transport and Access products
- Multi-layer network visualization and troubleshooting
- RestConf NBI and SDN



## FAS

Frequency Assurance

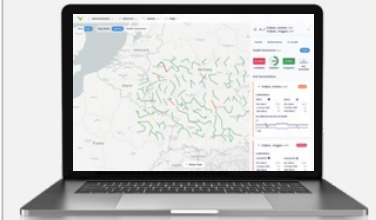


- Monitor and report interference
- Protect against WiFi-6E interference issues
- Improve link performance, protect against outages



## HAS

Health Assurance



- Reduces network downtime
- Predictive algorithms continuously analyze the network
- Identifies problems before impacts occur
- Simplifies capacity planning



# Peace of Mind

- Assurance of working with an established and stable partner
- Focus on Microwave solutions
- Local presence and support
- Public company (Nasdaq: AVNW)
- Financially stable and profitable
- Microwave experts you can rely on

# Local, Responsive Support

- Established in Australia for over 30 years
- Local Sales, Engineering, Admin and Logistics team
- In-region Repair & Return
  - Clarke, Philippines
- 24x7x365 Technical Assistance Hotline
- Melbourne Warehouse
- Local Training
- NZ-based Engineering escalation



**Aviat**  
NETWORKS



[WWW.AVIATNETWORKS.COM](http://WWW.AVIATNETWORKS.COM)

# Pasolink VR

- Comprehensive Split-Mount Microwave
- Modular, Nodal or simple IDU options
- Variety of Redundancy options





# Pasolink Short-Haul Portfolio

## Indoor Units

Fixed IDU



VR2

Semi-Modular



VR4

Fully Modular



VR10

## Outdoor Units

IAP3



IAG3

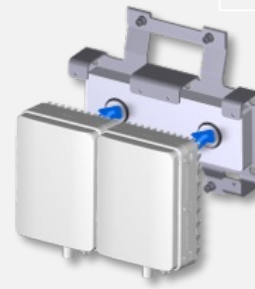


Microwave ODU's

OBC2



N+1



Outdoor Branching

## All-Outdoor

EXA



E-Band Single

EXA/D



E-Band Dual

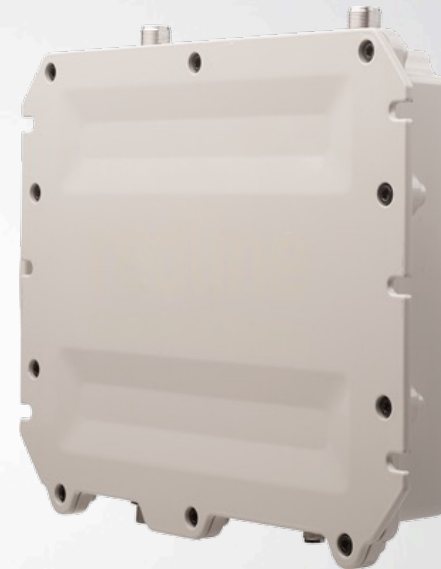
IXA



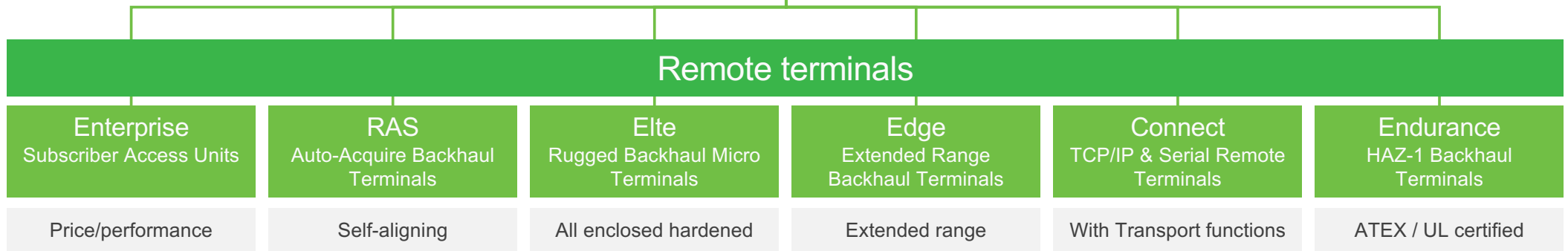
Microwave

# RDL 3000

- Industrial NLOS PTP and PMP
- Ruggedized for harsh environments
- Fixed and nomadic with self alignment



# Aviat RDL 3000 Product Family



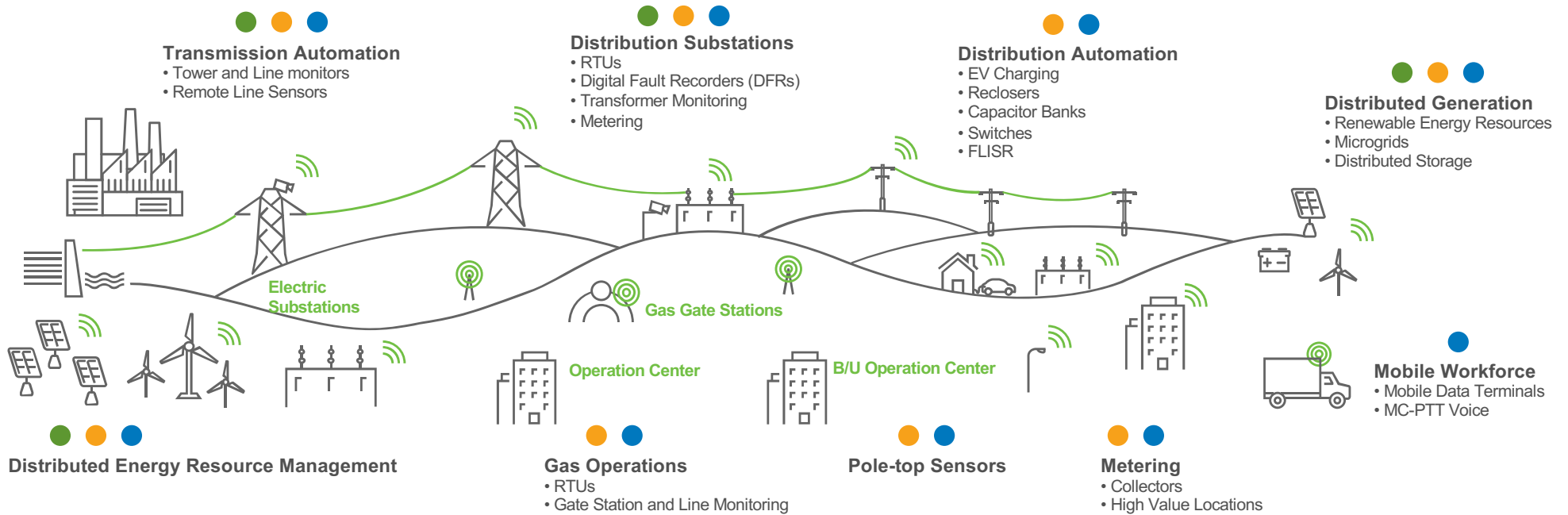
# APRISA

- Industrial PTP/PMP and LTE/5G Router
- Ruggedized for harsh environments
- Private licensed/unlicensed bands, Private and Shared LTE



# Complete FAN Solution for Mission-Critical Utility applications

## A full suite of private radio and LTE cellular routers





**Aprisa XE**

Uniquely flexible point-to-point radio solution



**Aprisa SRi**  
**Aprisa SR+**

Point-multipoint licensed and unlicensed radios



**Aprisa LTE**

Utility-grade 5G-ready cellular router



# Aprisa – a highly Flexible Product Portfolio

	Private					Shared	Public
	Licensed	Licensed	Unlicensed	LTE	LTE	Third Party LTE	Third Party LTE
Offering	<i>Aprisa XE</i>	<i>Aprisa SR+</i>	<i>Aprisa SRi</i>	<i>Aprisa LTE</i>	<i>Aprisa LTE</i>	<i>Aprisa LTE</i>	<i>Aprisa LTE</i>
Type	Point-to-Point radio	Point-Multipoint radio	Point-Multipoint radio	3GPP UE device	3GPP UE device	3GPP UE device	3GPP UE device
Available Spectrum	Licensed ▪ 300-2500 MHz	Licensed ▪ VHF ▪ 700 MHz ▪ 220 MHz ▪ 900 MHz ▪ UHF	Unlicensed ▪ 900 MHz	Low band ▪ Anterix 900 MHz ▪ Dish 800 MHz	Mid band ▪ 2.5 GHz ▪ 3.7 GHz CBRS	Carriers ▪ FirstNet ▪ T-Mobile Government ▪ Verizon Frontline	Carriers ▪ Verizon ▪ AT&T ▪ T-Mobile ▪ USCellular
Spectrum Cost	Low	Low	None	Very High	Medium/High	None	None
Performance	High	High	Medium (interference limited)	High	Medium/Low (mid bands limit coverage)	High (but with high recurring opex)	Low (insufficient reliability and prioritization with recurring opex)
Applications	Critical point-to-point low-capacity links	Wide range of critical point-multipoint smart grid applications	Range of non-critical point-multipoint smart grid applications	Critical smart grid applications with high volume of end points	Smart grid and workforce automation applications with high-capacity needs	Critical first responder workforce automation and disaster recovery applications	Non-critical services

**Aprisa provides the optimal solution across private licensed and unlicensed frequency bands, as well as private and shared LTE**